

# Shareholder Newsletter

**FALL/WINTER 2018** 



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## Letter from the President

#### Dear Shareholders,

We hope this newsletter finds you healthy and happy in the midst of the Holiday season. At Choggiung we are all working diligently to develop greater social and economic opportunity for you. We are focusing daily on cultivating programs that can help you advance your skillsets, growing the corporation for more employment opportunities, and building the ability to pay predictable and ever -increasing dividends. The most instrumental vehicle we have found to help us reach all of the above goals is to open an ANCSA Settlement Trust. We need your help to open the trust by voting to approve the Choggiung, Limited Settlement Trust in the proxy mailed on November 15<sup>th</sup>, 2018.

By now, you should have received a proxy statement and information for a Special Meeting of Shareholders on January 5<sup>th</sup>, 2019 in Dillingham, Alaska. The purpose of the meeting is to receive approval from the shareholders to open an ANCSA Settlement Trust. This is the greatest opportunity that Choggiung has ever had to build long lasting wealth on behalf of our shareholders. We strongly encourage you to approve this excellent opportunity, so be sure to get your votes in by December 31, 2018. More information about the Choggiung, Limited Settlement Trust and how to vote can be found later in this newsletter, in the proxy statements mailed on November 15<sup>th</sup>, 2018, or on our website <a href="https://www.choggiung.com/settlement-trust">www.choggiung.com/settlement-trust</a>.

In the last newsletter we announced our agreement to acquire the Bristol construction and environmental firms and that it was set to close in August. We are very pleased to report that the transaction has indeed closed on August 1st, 2018. Since closing we have worked alongside our new business partner (BBNC) to integrate the Bristol operations into Choggiung Limited ownership. Operations have continued smoothly with a re-invigorated leadership team at Bristol. Look for a story on a successful project win for one of the Bristol companies later in the newsletter.

We are welcoming new people to the Choggiung corporate team that will help us reach our strategic objectives. Dugan Nielsen is our new Land Manager and Brandie Bocatch is our new Administrative Assistant – look for information about their background later in the newsletter.

Our business operations are performing profitably and our leaders are creating plans every day to strengthen our corporation and set us up for more success going forward. All signs are pointing to being able to accomplish the five-year strategic plan that we talked about in the last newsletter. The strategic objectives are: 1. Build the financial strength of Choggiung Ltd. 2. Provide for predictable and ever-increasing dividends. 3. Expand shareholder opportunities and benefits. 4. Make each of our real estate holdings "Best in Class." 5. Plan & prepare for business line diversification. 6. Protect and manage our land with generational vision. 7. Make Choggiung Ltd. and subsidiaries the best places to work.

As we go about our business, we live by our corporate values which give us the basis for our corporate culture. Our values guide our day to day business actions – integrity, fairness, courage, responsibility, and respect for our Alaska Native Culture including patience, sharing, humility, connection to the land and passing our heritage on to future generations. Our reputation depends on these behaviors and if we remain true, success will continue to follow.

All the Best!

Cameron Poindexter President & CEO

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## IMPORTANT INFORMATION FOR SHAREHOLDERS:

# Highlights of voting to approve establishing the Choggiung, Limited Settlement Trust

- Assets placed in a settlement trust can be used only to fund benefits for shareholders, Natives, and descendants, including cultural programs.
- Assets placed in a settlement trust will be protected from risks and claims arising from Choggiung business operations.
- Contributions to a settlement trust can be deducted by the corporation, reducing Choggiung's income tax liability and increasing resources to fund shareholder benefits.
- Under current tax law, distribution income from a settlement trust will be tax-free to shareholders. Shareholders may have to pay state income tax if they live outside of Alaska.
- Choggiung plans to make an initial contribution of at least \$250,000, and continue to make periodic contributions after careful review of current and projected profitability, financial and operational needs, the possible effect on Choggiung and other relevant considerations.

For more information on the Choggiung, Limited Settlement Trust please visit <a href="www.choggiung.com/settlement-trust">www.choggiung.com/settlement-trust</a>.

The <u>EARLY BIRD</u> proxy submission deadline is <u>Friday</u>, <u>December 14</u>, <u>2018</u>. Written and electronic submissions are eligible for this drawing. There will also be a prize drawing for electronic proxies submitted <u>ONLINE</u> by <u>Monday</u>, <u>December 31</u>, <u>2018</u>.

Shareholders who cannot attend the meeting are requested to specify their vote, date, sign and return their proxy in the enclosed envelope or vote ONLINE. Only valid proxies that are received by Sramek-Hightower CPAs by Monday, December 31, 2018, 5:00 p.m., Alaska Time will be voted. Proxies can be submitted to Sramek-Hightower CPAs by mail to Sramek-Hightower CPAs, P.O. Box 240569, Anchorage, Alaska 99524; by hand-delivery to 2525 C Street, Suite 100, Anchorage, Alaska 99503; by fax to 1-907-561-4341; by email to Mickey@sh-cpafirm.com or online at:

### www.choggiungvote.com

## Change in Fiscal Year & Date of 2019 Annual Meeting



As a Reminder: In the last newsletter we informed you of a change in our fiscal year. The new fiscal year will be from **APRIL 1-MARCH 31.** The annual meeting is usually scheduled in March, but with the fiscal year change it will take place in **September of 2019.** 

### New Shareholder Benefit

Choggiung's Board of Directors approved a shareholder Bereavement Benefit to provide payment of up to \$500 to the family of a deceased shareholder to assist with funeral expenses.

If you have questions regarding this new benefit please contact Choggiung Limited at 907-842-5218.

You can download a Bereavement Benefit Request form at www.choggiung.com.

## Welcome to the Choggiung Limited Team!



Dugan Nielsen began working as our land manager in October, 2018. He is a Choggiung shareholder and was raised in Nushagak and Dillingham. Dugan has 30 years of Land Management experience, through employment with the Bureau of Land Management, Bristol Bay Native Association and Bristol Companies. He brings a wealth of information to the land department. We are ecstatic that Dugan is on the Choggiung Team and we are looking forward to the refinement and improvement of our professional land management programs.

Brandie Bocatch began working for Choggiung as the administrative assistant in November, 2018. She has held Administrative positions at the City of Dillingham Fire Department as the office assistant and through the Safe and Fear-Free Environment office as the community prevention planner. She has years of experience in customer service as well as community event planning. She is the first face you will see when coming into the Choggiung Ltd. office. We are excited to have Brandie on the Choggiung Team.



## Employment Opportunity: Moose Habitat Enhancement Program

Choggiung is seeking applicants for multiple Moose Habitat Enhancement Program positions. Those hired will perform skilled enhancement work in the field for extended periods of time, using a chain

saw. Weather permitting, work may begin in the winter when the area is accessible by snow machine or in the spring when all of the ice has cleared from the river.

#### **Minimum Qualifications**

- Experience in operating a chain saw and snow machine.
- Experience in repair and maintenance of a chain saw.
- Experience in living in a remote area without electricity and plumbing for an extended time.
- Have the use of a snow machine, preferably with a sled.
- Know how to drive a boat and read the water.
- Have winter clothing and sleeping bag.

For more information, a complete job description and employment application, contact Dugan Nielsen at 907-842-5218.



<sup>\*\*</sup>Choggiung Ltd. Shareholders are encouraged to apply.



## Choggiung Educational Endowment Foundation Full-Time Post-Secondary Scholarship

2019-2020 Full-Time first week of January 2019.

The deadline for submitting applications is April 30, 2019. Only complete applications that meet Please contact Tish Olson at 907-842-5218 if considered for awards.

Endowment To qualify Choggiung for Foundation scholarships you must be a current Limited shareholder. Choggiung Full-time students must maintain a GPA of 2.0 or higher to keep a full time status.

If you plan on gifting shares to a student so they

Post-Secondary can become eligible for a CEEF Scholarship, we Scholarship applications will be available the recommend that you begin the gifting process early and well in advance of the scholarship deadline.

criteria and are received by the deadline will be you have questions regarding the scholarship program, your submitted application or gifting shares to your descendants.

> Scholarship Deadline: April 30, 2019

## Choggiung Career/Work Enhancement Scholarship

to provide job, change jobs or for enhancing skills in a Enhancement scholarships.

current job.



individuals Eligible include any Choggiung Ltd. Shareholder who is at least 18 years of age or a high school or GED graduate. **Scholarships** shall not exceed the

The purpose of the Career/Work Enhancement amount necessary for tuition or registration assistance to fees for a particular class, workshop, or event. Shareholders who wish to enhance their Applicants may apply more than one time per employability. Enhancement can be for the year, however, in no case will an applicant be purpose of gaining knowledge or skills to get a awarded more than \$500 per fiscal year in The scholarship shall be paid directly to the organization or institute.

> To obtain an application please visit www.choggiung.com or stop by our office at 104 Main Street in Dillingham.

> you have questions regarding this scholarship, please contact Tish Olson at 907-842-5218 or email tish@choggiung.com

## Shareholder Forms

#### Check out the Shareholder tab on our website!

Click on Shareholder Forms under this tab and you will be directed to many of our commonly requested forms.

- \* address/name change
- employment application
- scholarship applications

If you need a form emailed, faxed or mailed, please contact our office at 907-842-5218.

## OUR LANDS—Mary Barnes, Director of Operations

As new opportunities develop and our Board and staff identify objectives within the corporation, the need for experienced leadership in the land department to achieve these goals became evident. The decision was made to hire an individual who shares our values and understands Choggiung's corporate objective to protect and manage our lands with generational vision. I enthusiastically welcome Dugan Nielsen to this position; Dugan brings a wealth of knowledge in this field and we are excited to work with him to continue improving the care, use and management of Our lands.





Another season of the Land Use Program has concluded safely and successfully. We saw an increase in activity on the Nushagak River this summer, making our presence on the river more crucial than ever in our efforts to protect our land. Our patrol agents act as monitors and play an important role in keeping land use in check. This summer we added a small cabin to our Nushagak River headquarter camp; although the cabins are basic, they offer comfortable shelter and are available for rent.





Phase two of the conservation contract with the U.S. Department of Agriculture Natural Resources Conservation Service to perform Early Successional Habitat Development and Management is scheduled to take place in late winter, weather permitting. We will begin accepting applications for contract workers for this project in the coming months.

## Gravel/Rock Quarry

Activity in the 9.5-mile gravel pit wound down with Quality Asphalt Paving (QAP) completing the Dillingham Runway Rehabilitation project. QAP has removed the last of their equipment and sloped areas that required it.

Choggiung also signed a gravel agreement with Bristol Construction Services for Bristol Alliance Fuels' gravel pad at Scandinavian Beach in Dillingham. We are pleased to see renewed activity in our gravel operations and look forward to more in the future.



Bristol Construction Services had a busy season at the Snake Lake rock quarry and have completed the rock sales for the village of Mekoryuk. They continue to develop and produce rock products for local and out of region customers.



## Woodcutting on Choggiung Land

Wood cutting permits are available to Choggiung and BBNC Shareholders. You can pick up a permit at the Choggiung Limited Office Monday-Friday 8am-5pm.

Choggiung Limited and Bristol Bay Native Corporation shareholders are allowed to harvest wood on Corporation land for personal use only. Anyone found violating the stipulations will be prosecuted to the full extent of the law.

A complete list of requirements and stipulations can be found online at **www.choggiung.com** 

## Umyuag Technology, LLC — John Reeder, General Manager

Welcome Aboard I-Tech: Umyuaq Technology, LLC ("U-Tech"), now has a sister company, Intelligent Technology, LLC, or "I-Tech'. I-Tech is looking to expand its core business lines within Research and Development Services in the Physical, Engineering, and Life Sciences, which include: Biomedical Research, Engineering and Medical Research, and Medical Professional Services. I-Tech's primary line of work will provide solid opportunities for the future. The skill sets supporting this work are very broad, ranging from doctors to data entry, scientists, engineers and research analysts. These research and development contracts frequently flow into additional work within the skill sets using IT equipment.

**Our current work:** U-Tech employees play an important role in assisting the USDA Forest Service CIO (Chief Information Officer) to realize his objective of meeting Forest Service business needs for highly available, reliable, scalable and secure services. U-Tech supports application software for the Forest Service departments of Security and Identity. In September, U-Tech's employees helped develop Maintenance Tracking software and several scripts, such as the Application Reader, that the Forest Service currently uses in production. This support assists the Forest Service in operating and supporting business activities within the National Data Center, and supports legacy Forest Service environments until they are migrated. U-Tech has proven to be a vital asset in support of the USDA FS IT mission.

**Perfect Safety Record:** Umyuaq Technology (U-Tech) provides a mobile small engine mechanic in support of seven different deployable Marine units at the Marine Training Center, located in the Mojave Desert and covering approximately 801.920 acres. We have serviced over eighty four ATV vehicles and repaired or replaced everything from engines to frames. Over the past two years U-Tech has a record of no safety violations.

## Inland Empire Fire Protection — Mike Scarpelli, CEO

Inland Empire Fire Protection (IEFP) has either completed or is in the process of completing the company's largest group

(5) of large projects in the history of the company which led to our highest profitability since ownership. One project highlight was the completion of the installation of a sprinkler system in a 13 story retrofit of a downtown office building that is being converted to mostly condos. We call it the "M" as the first floors of the building were originally occupied by a Macy's retailer. As this and other projects are ending

the company is transitioning to more medium sized projects. While the project size is shifting, IEFP leadership is focused on creating a prosperous future for the company by bidding on the many new projects around the Spokane area. Newly awarded projects are in the early stages of design, permitting and startup and the crew at IEFP are poised to execute these jobs profitably and safely. IEFP's leadership sees a bright future with many upcoming new construction projects happening in this booming economy.

With the recent acquisition of majority ownership of Bristol Alliance of Companies (Bristol), we have heard positive feedback from many shareholders and some confusion of what we purchased. While the names of the companies are similar, we **did not** acquire the fuel distribution business in Dillingham called Bristol Alliance Fuels. That company is still solely owned by BBNC. We bought the group of companies providing construction, environmental and professional services, with offices in Anchorage and in the lower 48. Please see below for an exciting update from Bristol Alliance of Companies.

# Bristol ALLIANCE OF COMPANIES

## Project Highlight - www.bristol-companies.com

Bristol Site Contractors, LLC, is performing a large Operational Range Clearance job at Joint Base Lewis-McChord in Washington. The project, for the U.S. Army Corps of Engineers, Los Angeles District, was awarded in September 2017 and includes 13 tasks. Some of those tasks includes demolition of munitions and explosives, recycling debris and clearance of range lands. To date, the project team has demolished nearly 500 Munitions and Explosives of Concern, recycled approximately 95,000 pounds of debris, and performed surface clearance of more than 700 acres. In addition to managing the safety and productivity of the job site, the team works with installation biologists at one of the ranges to

ensure that disturbance is minimized to three sensitive species that inhabit the area. The project is scheduled for completion in early 2019.



BBNC Shareholder Corey Lind prepares charges on unexploded ordnance (UXO) items for explosive demolition at Joint Base Lewis-McChord.

## Office Locations



#### Office Holiday Schedule:

**December 24 & 25**—Christmas Holiday, Choggiung Office closed

**December 31 & January 1**—New Year's Holiday, Choggiung Office Closed

January 3 & 4

Committee & Full Board Meetings

January 5

Special Meeting of Shareholders



#### SHAREHOLDER ADDRESS UPDATES!

The following shareholders have not been receiving Choggiung mail due to incorrect mailing addresses. If you see yourself or someone you know on this list, please contact our office at (907) 842-5218 and we will help to correct this.

#### THANK YOU!

Aiko Brandon Aimee N Beachy Alec V Heavener Alexie Van Kapotak Alma Hansen Amos E Anderson Angelo P Faraci Annette M Kelley Ariel Knutsen Ashley B Rothacher Betty L Higgings Beverly A Roehl Birdie E Collins Christian A Tofson Christopher L Neilsen Christopher S Nelson Chyanne A Roehl Daisy M Barnes

Elena Barron Elizabeth J Douthit Emil A Anderson Jr. Gladys Meacock Gregory C W Thomas Helena A Schmitz Katherine E Tittle Katya Dawn Augustus Kevin J Nordlund Kevin K Osterhaus Ian David Anderson Kindra L Smith Kyle D Nelson Leif A Abel Linda L D Tomaganuk Margaret Lincoln Mark Daniel Carty Micki L Roehl

Ray A Hopper Ricco R Ramos Richard L Walker Robert R Kapotak Ryan Emil Sorensen Samuel F Holden Sarah A Smith Shannon M Bustillos-Melgarejo Stacy M Tice Tabitha R Tittle Tammy H Jones Tamrit S Grewal Theron Von Heavener Troy Houston Tittle Victoria J Lewis Zinna Heavener



The Choggiung Board of Directors has called a Special Meeting of Shareholders to be held at 1:00 p.m. on Saturday, January 5, 2019 at the Dillingham Elementary School Gymnasium in Dillingham, Alaska. Registration will open at 10:00 a.m. and close at 1:00 p.m. In order to vote in person at the meeting, shareholders must register during this time. The meeting will begin at 11:00 a.m. and will include the latest exciting news from Choggiung and additional information will be shared about the Choggiung, Limited Settlement Trust.

The Special Meeting will be held for the purpose of voting on Shareholder Resolution 2019-01: establishing the Choggiung, Limited Settlement Trust, an ANCSA Settlement Trust. Only the foregoing matter will be voted on at the meeting, however, other matters raised by shareholders at the meeting may be discussed.

For more information regarding Resolution 2019-01 please visit:

www.choggiung.com/settlement-trust

## YOUR VOTE MATTERS!

## www.choggiungvote.com

ONLINE VOTING is easy! With just a few clicks of the finger you can login, submit your vote and get back to your day in just a few minutes!

The EARLY BIRD voting deadline is December 14, 2018!

Those who vote ONLINE by the December 31, 2018 deadline will be eligible for additional prizes!

**EARLY BIRD PRIZES: \$1,000 | \$500 | \$250** 

ONLINE VOTING PRIZES: \$500 |\$500



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